



Territory Line Card

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APS AMERICAN PADMOUNT SYSTEMS	Aluminium Sectionalizing Cabinets/Enclosures, Reinforced Fiberglass Bases		Steel Transmission and Distribution Poles, Substation Structures
BECKWITH ELECTRIC CO. INC.	Engineered Solutions for Power System Protection, Automation and Control		Modular Structures, Pre-Assembled Buildings
BUCKHAM 1896	Climbing Equipment and Linemen Tools		Steel and Aluminum Street Light Poles and Brackets
	LED Retrofit Lighting, Center Suspension Lighting		Metering Current Transformers & Bushing Current Transformers
	Copper Clad Steel Ground Wire		Overhead Wire, Cable, Conductor - Aluminum & Copper
CREE LIGHTING	LED Roadway, Indoor/Outdoor Roadway, Security Lighting, Troffers		Bugwrenches, Meter Pullers, Outage Protection, Wildlife Guards
	SF6 & Alternative Gas Handling, Service Carts, Refilling & On Site Service		HV Switches, Circuit Switchers, Capacitor Switches, Reclosers, Transmission Switches
Electromark	Pole Tags, Signs, Labels, Marking Products		Underground, Overhead and Communicating Fault Indicators
	Grounding Rods, Bonding, Lighting Protection, Surge Protection		Connectors, Battery, Hydraulic and Stripping Tools
	Hot Line Tools and Linemen Equipment		Transmission and Distribution Insulators, Cable Accessories
	T&D Line Hardware, Crossarms, Wood Products		Primary Fault-Finding Equipment, Servisavor, Test Equipment
	Transformers, AIS and GIS Medium Voltage Switchgear, New OD3 Mag Breaker		Advanced Technology Photo Controls
	Pulling Grips, Suspension Grips, Swivels, Canvas Tarps, Bucket Covers		Composite Light and Ornamental Poles

INDIANA	OHIO	MICHIGAN	KENTUCKY	W. VIRGINIA	WEST PA
APS	APS	APS	APS	APS	APS
Beckwith Electric	Beckwith Electric	Beckwith Electric	Beckwith Electric	Beckwith Electric	
Buckingham Manufacturing					
CC Utility Lighting	CC Utility Lighting	CC Utility Lighting	CC Utility Lighting		CC Utility Lighting
Copperweld		Copperweld	Copperweld		
Cree Lighting	Cree Lighting	Cree Lighting	Cree Lighting	Cree Lighting	Cree Lighting
DILO Company, Inc.	DILO Company, Inc.		DILO Company, Inc.		
Electromark	Electromark	Electromark	Electromark	Electromark	Electromark
ERICO		ERICO	ERICO		
Hastings					
Hughes Brothers					
JST	JST	JST	JST	JST	JST
Lewis	Lewis		Lewis		
Metalpol	Metalpol	Metalpol	Metalpol		
Panel Built Inc.	Panel Built Inc.	Panel Built Inc.	Panel Built Inc.	Panel Built Inc.	Panel Built Inc.
Pelco Products	Pelco Products	Pelco Products	Pelco Products		
	PeakDemand	PeakDemand		PeakDemand	PeakDemand
Priority Wire & Cable	Priority Wire & Cable	Priority Wire & Cable		Priority Wire & Cable	Priority Wire & Cable
Rauckman	Rauckman	Rauckman		Rauckman	Rauckman
Southern States - All Products	Southern States - Reclosers/Transswitchers				Southern States - Reclosers/Transswitchers
	Smart Grid Solutions			Smart Grid Solutions	Smart Grid Solutions
Utilco	Utilco	Utilco	Utilco	Utilco	Utilco
Vanguard	Vanguard	Vanguard	Vanguard	Vanguard	Vanguard
Von	Von Corporation			Von	Von Corporation
Westire	Westire	Westire	Westire		
Whatley			Whatley		