



Territory Line Card

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APS AMERICAN PADMOUNT SYSTEMS	Aluminium Sectionalizing Cabinets/Enclosures, Reinforced Fiberglass Bases	KRIN usa www.krinusa.com	Oil Processing Equipment, Oil Filtration Trailers, Dry Out Systems
BECKWITH ELECTRIC CO. INC.	Engineered Solutions for Power System Protection, Automation and Control	Lewis ELECTRIC, INDUSTRIAL & UTILITY SUPPLIES Lewis Manufacturing Co. OKLAHOMA CITY, OKLAHOMA	Pulling Grips, Suspension Grips, Swivels, Canvas Tarps, Bucket Covers
BUCKINGHAM BUCK 1896	Climbing Equipment and Linemen Tools	METALPOL	Steel Transmission and Distribution Poles, Substation Structures
UTILITY LIGHTING	LED Retrofit Lighting, Center Suspension Lighting	PANEL BUILT INCORPORATED	Modular Structures, Pre-Assembled Buildings
COPPERWELD BRAND WIRE	Copper Clad Steel Ground Wire	pelco PELCO PRODUCTS, INC.	Steel and Aluminum Street Light Poles and Brackets
CREE LIGHTING	LED Roadway, Indoor/Outdoor Roadway, Security Lighting, Troffers	RAUCKMAN ™ Utility Products	Bugwrenches, Meter Pullers, Outage Protection, Wildlife Guards
DILO	SF6 & Alternative Gas Handling, Service Carts, Refilling, Evacuating & Measuring Devices	SS Southern States	HV Switches, Circuit Switchers, Capacitor Switches, Reclosers, Transmission Switches
DILO DIRECT SERVICE LINE	On-site Service, Gas Management, Reconditioning, Disposal, Cylinder Supply and Maintenance	UTILCO connections matter UTILCO LINEMAN TOOLS	Connectors, Battery, Hydraulic and Stripping Tools
Electromark	Pole Tags, Signs, Labels, Marking Products	Vanguard ELECTRIC	Transmission and Distribution Insulators
nvent ERICO	Grounding Rods, Bonding, Lighting Protection, Surge Protection	THE VON CORPORATION	Primary Fault-Finding Equipment, Servisavor, Test Equipment
HASTINGS A WORLDWIDE SUPPLIER OF Hot Line Tools & Equipment	Hot Line Tools and Linemen Equipment	westire TECHNOLOGY	Advanced Technology Photo Controls
HUGHES HB BROTHERS	T&D Line Hardware, Crossarms, Wood Products	Whatley A valmont COMPANY	Composite Light and Ornamental Poles
JST	Transformers, AIS and GIS Medium Voltage Switchgear, New OD3 Mag Breaker		

INDIANA

OHIO

MICHIGAN

KENTUCKY

W. VIRGINIA

WEST PA

APS	APS	APS	APS	APS	APS
Beckwith Electric	Beckwith Electric	Beckwith Electric	Beckwith Electric		
Buckingham Manufacturing					
CC Utility Lighting	CC Utility Lighting	CC Utility Lighting	CC Utility Lighting		CC Utility Lighting
Copperweld		Copperweld	Copperweld		
Cree Lighting	Cree Lighting	Cree Lighting	Cree Lighting		
DILO Company, Inc.	DILO Company, Inc.		DILO Company, Inc.		
DILO Direct	DILO Direct		DILO Direct		
Electromark	Electromark	Electromark	Electromark	Electromark	Electromark
Hastings					
Hughes Brothers					
JST	JST	JST	JST	JST	JST
KRIN USA	KRIN USA	KRIN USA	KRIN USA	KRIN USA	KRIN USA
Lewis	Lewis		Lewis		
Metalpol	Metalpol	Metalpol	Metalpol		
Panel Built Inc.	Panel Built Inc.	Panel Built Inc.	Panel Built Inc.	Panel Built Inc.	Panel Built Inc.
Pelco Products	Pelco Products	Pelco Products	Pelco Products		
Rauckman	Rauckman	Rauckman			
Southern States - All Products	Southern States - Reclosers/Transwitchers			Southern States - Reclosers/Transwitchers	Southern States - Reclosers/Transwitchers
Utilco	Utilco	Utilco	Utilco	Utilco	Utilco
Vanguard		Vanguard	Vanguard		
Von	Von Corporation			Von Corporation	Von Corporation
Westire	Westire	Westire	Westire		
Whatley			Whatley		